



NOAALink Executive Industry Council Quarterly Meeting

April 23, 2015



*Service. Partnership. Commitment.
Where Business and IT Connect.*

EIC Meeting Agenda



- | | |
|-----------------|--|
| 11:00 – 11:15am | Executive Address |
| 11:15 – 11:20am | Contract Refresh Update |
| 11:20 – 11:25am | Program Updates |
| 11:25 – 11:45am | Submitted Questions and Answers |
| 11:45 – 12:00pm | Discussion |

Executive Address



- **Vision:** An efficient and advanced information enterprise that propels and protects NOAA's missions.
- **Goals:**
 - Advance the Mission using Innovative Information Technology
 - Protect the Mission
 - Achieve Excellence in Information Technology Service Delivery

Executive Address



- **Advance Mission support and protection through common infrastructure and services**
- **CIO's Focus**
 - Move OCIO from: Operating infrastructure (pulling cables and turning the wrench)
 - Move OCIO to: Brokering & Provisioning Enterprise Services with Customer-Centric focus
- **Process**
 - Evolve Enterprise Shared Services (Independent of geoloc)
 - Consolidate infrastructure NOAA-wide
 - Strong campus governance to address shared challenges
 - OCIO orchestrates campus assets to provide shared services & infrastructure



Contract Refresh



- **Small Business Refresh**
 - Planned solicitation release in April 2015
- **8(a) Re-compete**
 - Planned solicitation release in 4QFY15

Program Operations Initiatives



- Assigned Program Office staff as liaison officers to Line / Staff Offices
- Added pipeline development and reporting support role
- Institutionalize the use of FAAPS for IT requirements across NOAA
- Provide additional pipeline information on website

NOAALink FY14 and FY15 Metrics



	FY14 (as of Mar. 31)	FY14 Actual	FY15 (as of Mar. 31)	FY15 Projection
Total Contract Actions	301	1,333	317	1,665
Total Obligated Value	\$37,403,905	\$244,501,089	\$45,486,456	\$262,671,292
Average Days from PR Received to Award	23	33	23	
Average Days for Invoices to be Paid	19	16	18	



Submitted Q&A



- Q1:** NOAALink contractors can prepare and submit much better proposals if they have advance notice of an area of solicitation well ahead of time. Are there any improvements planned for keeping the NOAALink pipeline of Task Orders more up to date?
- A1:** The NOAALink Program Office recently implemented 'liaison officer' assignments for outreach to each Line Office and of the OCIO divisions. The scope of those regular meetings will include pipeline discussions. NPO will begin using input from those meetings and other pipeline data to develop a process for providing additional pipeline information in the near future.

Submitted Q&A



Q2: Are there any large new NOAALink task orders planned for the next 6-12 months?

A2: The following significant new requirements have been submitted to NOAALink PO for review and planning purposes. Note that the acquisition strategy is currently under development, so it hasn't been determined whether these would be competed in the NOAALink core contract pool.

- NWS IT Transformation Program
- OMAO Software Development
- NESDIS CoastWatch/OceanWatch Program Support
- NWS IT System Administration Support



Q3: What is the status of Enterprise-wide procurement initiatives?

A3: NOAA Enterprise Security Assessment & Authorization (NESAA) – NESAA is envisioned as an oversight program of NOAA’s assessment activities. Currently the IT Security Committee (ITSC), which consist of the IT Security Officers (ITSOs), is discussing the program for future enterprise acquisition applicability and strategies.

Enterprise Security Operations Center (ESOC) – Market research continues to determine the appropriate acquisition strategy.



Q3: What is the status of Enterprise-wide procurement initiatives? (Cont.)

A3: Cloud – The synopsis was released 21 April. Scope of the acquisition includes Infrastructure as a Service (IaaS), limited Platform as a Service (PaaS) and professional services. Solicitation scheduled to go out in Q3 FY15 and the award is expected Q4 FY15.

Help Desk – IISC and NSD functionality will be transitioned to an integrated Tier 0 – n IT Service Management offering. Expected award is Q2 FY16.

Submitted Q&A



- Q4:** Can you discuss or tell us about any recent success stories or lessons learned on NOAALink task orders?
- A4:** NOAALink has gained collaboration with Western Acquisition Division (WAD) and Eastern Acquisition Division (EAD) via recent outreach, training, and site visits. NPO is gaining cooperation with customers by establishing early involvement with AGO. NPO is building stronger relationships with Task Managers (TMs) to identify issues early by helping TMs manage performance of task orders. And NPO continues to establish consolidation of requirements resulting in cost saving across the organization.

Submitted Q&A



- Q6:** Can you point us to the regulation concerning submission of alternate proposals?
- A6:** The government may accept an alternate offer that meets the requirements of the solicitation even though the solicitation does not provide for alternate proposals.

Submitted Q&A



- Q7:** What is the procedure for correcting a Cost Volume, after submission, but before award?
- A7:** For a task order price quote, contact the contracting officer for guidance on the process.

Submitted Q&A



- Q8:** If an award is made, and then a modification is made to increase the price or reduce the POP, how are the original bidders notified?
- A8:** For a task order, if a modification triggers a requirement to process an exception to fair opportunity those justifications are posted on FedBizOpps for values over \$150k.

Submitted Q&A



- Q9:** How is NOAA going to address the SBs graduating into LBs, but still being allowed to compete on work intended for SBs?
- A9:** The terms and conditions of the Small Business track contracts do not include an off-ramping option.

Submitted Q&A



Q10: What is the threshold for price realism?/ What is NOAA doing to ensure price realism?

A10: A price realism evaluation is not a requirement. It is available as a tool but for fixed-price and time and material type actions an agency is only required to determine whether offered prices are fair and reasonable.

Submitted Q&A



Q11: Is there a way to add ODCs to a current NOAALink SB task if the TM finds out that they need to do that after award?

A11: This would be determined on a case by case basis depending on the scope of the requirement and the items needed.



Wrap-up and Review Action Items

Next Executive Industry Council Meeting

- Date: July 23, 2015
- Time: 11 a.m. – 12 p.m.

NOAALink Help:

noaalink.help@noaa.gov

301-628-5700



Backup

FY15 NOAALink Core Summary

(through 3/31/2015)



Core Contractors	Contract Actions	New	Obligated Value
		Mods	
8(a)	33	0	\$18,497,736
		33	
SB	52	7	\$12,922,307
		45	
SMS	3	0	\$965,095
		3	
Total			\$32,385,138



Core Program Summary Through 4/13/2015



Contractor Name	Contract No.	# of Task Orders	Obligated Amount for all Task Orders Issued	Total Base and All Options Amount for all Task Orders Issued
Ambit Inc	DG133010CQ0003	21	\$25,922,334.20	\$29,461,146.38
Ambit Inc Ceiling				\$30,000,000.00
Ambit Inc	ST133014BU0002	1	\$1,043,408.53	\$2,451,558.86
Ambit Inc Ceiling				\$49,000,000.00
8(a) Awards				
E&E Enterprises Global	DG133W10CQ0021	28	\$5,517,639.39	\$5,517,639.39
Ace Info Solutions	DG133W10CQ0026	38	\$48,584,401.73	\$84,738,569.95
ActioNet	DG133W10CQ0027	20	\$71,428,579.66	\$111,855,447.51
Cyberdata Technologies	DG133W10CQ0028	41	\$62,566,021.67	\$106,991,851.14
Aster Engineering Inc	DG133W10CQ0036	1	\$0.00	\$0.00
Total 8(a)		128	\$188,096,642.45	\$309,103,507.99
8(a) Ceiling				\$300,000,000.00
Small Business Awards				
Caelum Research Corp	DG133W10CQ0040	12	\$16,306,690.08	\$32,214,584.30
2020 Company LLC	DG133W10CQ0041	18	\$39,217,900.57	\$151,013,981.53
Earth Resources Technology	DG133W10CQ0042	54	\$111,162,538.05	\$213,502,676.79
Systems Integration & Development	DG133W10CQ0049	23	\$22,401,132.78	\$46,861,670.73
Think Tank INC	DG133W10CQ0050	24	\$19,434,987.13	\$33,174,968.47
Total Small		131	\$208,523,248.61	\$476,767,881.82
Total Core Contracts 8(a) and Small		259	\$396,619,891.06	\$785,871,389.81
Total All Including Ambit		281	\$423,585,633.79	\$817,784,095.05
Total Program Ceiling				\$2,500,000,000.00
Total Available Program Ceiling				\$1,682,215,904.95
				Source FPDS- 04/13/2015

Award Highlights

1/15/2015 - 4/15/2015



Award	Contractor	POP	Total Value	Location
OAR IT Support Services for Great Lakes Environmental Research Library (GLERL)	CyberData	4/1/15 – 3/31/18	\$390,080	MI, Remote
NOS Security Assessment & Authorization	ERT	4/1/15 – 9/30/18	\$4,153,909	Remote
NMFS Northwest Fisheries Science Center (NWFSC) Scientific Data Management	ERT	3/12/15 – 3/11/18	\$4,029,018	WA, Remote
NWS Advanced Weather Interactive Processing System (AWIPS) Development	ERT	3/31/15 – 3/30/18	\$2,997,359	MD, Remote
NESDIS Cyber Security Program and Solutions Branch Support Services	ERT	2/22/15 – 2/21/18	\$6,584,176	MD, Remote
IT Support for the Administrative Systems Management Section (ASMS)	SID	2/1/15 – 1/31/18	\$2,221,102	MD
NESDIS Web Services	SID	3/1/15 – 2/28/18	\$999,312	MD
NWS AWIPS Information System Security Support	Think Tank	3/16/15 – 3/15/18	\$999,662	MD

FY15 Pipeline



Requirement	Current Contract	POP/ Expiration	Current Ceiling	Location
NWS Web and Data Services Development and Support	SID	3/1/12 – 5/14/15	\$1,945,064	Remote, MD, MO
NWS SME Support	-	-	-	MD, Remote
NMFS Software Development and O&M	2020	1/19/12 – 6/30/15	\$9,144,984	MD

